

# Appendix G

## MEETING ACQUISITION CORPS EDUCATION STANDARDS

### STATUTORY EDUCATION REQUIREMENTS

Statutory standards for membership in the Acquisition Corps are specified in 10 U.S.C. 1732, and implemented in DoD Instruction 5000.58, “Defense Acquisition Workforce,” and DoD 5000.52-M, “Acquisition Career Development Program.” The following is an abbreviated summary of Acquisition Corps education standards prescribed in 10 U.S.C. 1732(b)(2):

- A baccalaureate degree and either:
  - 24 semester credit hours of study at an accredited institution from among the following disciplines: accounting, business finance, contracting law, purchasing, economics, industrial management, marketing, quantitative methods, and organization and management; or
  - 24 semester credit hours of study at an accredited institution in the individual’s acquisition career field and either 12 semester credit hours from among the above listed disciplines or training in the disciplines listed above equivalent to the 12 semester credit hours.

The option to substitute equivalent training for the 12 semester credit hours in the disciplines specified was provided by Sec. 812(e) of Public Law 102-484, “The National Defense Authorization Act for Fiscal Year 1993,” October 23, 1992, which amended Section 1732(b)(2)(B) of Title 10, United States Code.

### AMERICAN COUNCIL ON EDUCATION (ACE) RECOMMENDED CREDITS

The standard of 12 semester credit hours in the disciplines may be met by successful completion of comparable training courses which carry an American Council on Education (ACE) credit

recommendation. ACE credit recommendations for DAU courses are listed in the first table of this Appendix.

ACE credit recommendations may only be used to meet the 24 semester hour requirement in business disciplines for contracting personnel and Acquisition Corps membership if those credit recommendations have been accepted by and appear on an official transcript (or comparable document) from an accredited institution of higher education. The American Council on Education evaluates formal education and training programs and courses sponsored by Service schools, other DoD organizations, other government agencies, business, and industry, and makes college credit recommendations. ACE itself does not grant academic credit. Rather, ACE evaluates courses offered by nonaccredited organizations and recommends the amount of credit it believes a course is worthy of being granted by an accredited institution.

Acquisition members planning to use ACE credit recommendations for college or university degree programs must have their education and training experiences reviewed by their institution’s admissions officer.

Courses bearing ACE credit recommendations are offered at DoD schools, other Federal agencies, and through business and industry-sponsored programs. Descriptions of these courses, along with their corresponding credit hour recommendations and subject area designations, are contained in four volumes published by ACE: *The Guide to the Evaluation of Educational Experiences in the Armed Services* (three volumes) and *The National Guide to Educational Credit for Training Programs* (one volume), which contains courses offered by other Federal agencies and the private sector. ACE guides are typically available in civilian personnel training offices and in DoD education centers.

## COLLEGE CREDIT HOURS FOR DAU COURSES

The following table shows the current ACE college credit hours recommended for DAU courses as semester hours and applicable date restrictions. For more information or for DAU courses taken prior to the dates listed below, please refer to the *Guide to the Evaluation of Educational Experiences in the Armed*

*Services* at your education center or college. For updates to these recommendations, consult the online Catalog at <http://www.dau.mil>. The DAU point of contact for the University's ACE accreditation is Dr. Joel Zamkoff; he can be reached at (703) 805-4974, (410) 997-4616, or [zamkoff\\_joel@dau.mil](mailto:zamkoff_joel@dau.mil).

### AMERICAN COUNCIL ON EDUCATION (ACE) RECOMMENDED COLLEGE CREDIT HOURS FOR DAU COURSES

CURRENT DAU COURSES AND ACE RECOMMENDATIONS		
Course	Course Title	ACE Identifier
ACQ 101	Fundamentals of Systems Acquisition Management (Distance Learning)	DD-1408-0030 Version II
ACQ 201	Intermediate Systems Acquisition	DD-1408-0020
BCF 101	Fundamentals of Cost Analysis (formerly BCE 101, Fundamentals of Cost Analysis) (refer to 1998 ACE Guide)	DD-1115-0001
BCF 102	Fundamentals of Earned Value Management <sup>2</sup>	DD-1408-0027
BCF 203	Intermediate Earned Value Management	DD-1408-0028
BCF 208	Software Cost Estimating	DD-1402-0005 Version II
BCF 211	Acquisition Business Management	DD-1408-0034
BCF 301	Budget, Cost Estimating, and Financial Management Workshop	DD-1408-0017
CON 101	Basics of Contracting (formerly CON 101, Contracting Fundamentals)	DD-1408-0032
CON 104	Principles of Contract Pricing <sup>5</sup> (Formerly CON 104, Contract Pricing)	DD-1405-0004
CON 202	Intermediate Contracting	DD-1405-0007
CON 204	Intermediate Contract Pricing (Formerly CON 231, Intermediate Contract Pricing)	DD-1405-0006 Version II
CON 210	Government Contract Law <sup>6</sup>	DD-0326-0007
CON 233	Cost Accounting Standards Workshop	AR-1401-0021 Version II



Effective Dates	College Credit Hours for DAU Courses	Specialty Area
11/98–Present	2 semester hours, lower division baccalaureate/associate category	Acquisition Management <sup>1</sup>
6/96–Present	4 semester hours, upper division baccalaureate category	Acquisition Management
6/96–Present	3 semester hours, lower division baccalaureate/associate category	Introduction to Applied Statistics, Cost Estimating and Analysis
10/97–Present 12/97–Present	3 semester hours, lower division baccalaureate/associate category (Both courses must be completed.)	Management
5/97–Present	3 semester hours, lower division baccalaureate/associate category	Acquisition and Cost Estimating
4/98–Present	2 semester hours, lower division <sup>3</sup> baccalaureate/associate category	Contract Management
6/96–Present	2 semester hours, upper division baccalaureate category	Financial Management
10/97–Present	3 semester hours, lower division <sup>4</sup> baccalaureate/associate category	Contract Management
1/93–Present	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
10/97–Present	4 semester hours, upper division baccalaureate category	Contract Management
4/99–Present	3 semester hours, upper division baccalaureate category	Quantitative Methods, Quantitative Analysis, Cost and Pricing Techniques; OR Contract Costing
1/97–Present	2 semester hours, upper division baccalaureate category	Public Sector Contract Law
10/93–Present	2 semester hours, upper division baccalaureate category	Cost Accounting Standards

CURRENT DAU COURSES AND ACE RECOMMENDATIONS (cont.)		
Course	Course Title	ACE Identifier
CON 234	Contingency Contracting	DD-1408-0033
IRM 101	Basic Information Systems Acquisition (Distance Learning)	DD-1408-0036
IRM 201	Intermediate Information Systems Acquisition	DD-0326-0006
IRM 303	Advanced Information Systems Acquisition	DD-0326-0005
LOG 201	Intermediate Acquisition Logistics	DD-0326-0009
LOG 205; ALMC-AH	Provisioning (Army Provisioning Process)	AR-1405-0221 Version II
LOG 304	Executive Acquisition Logistics Management	DD-0326-0004
PMT 302	Advanced Program Management	DD-1408-0018
PMT 303	Executive Program Manager's Course	DD-1408-0019
PMT 305	Program Manager's Skills Course <sup>7</sup> (Formerly PMT 305, Program Manager's Survival Course)	DD-1408-0021
PQM 103	Defense Specification Management	DD-1408-0029
PQM 201	Intermediate Production, Quality, and Manufacturing <sup>8</sup>	DD-1408-0024
PQM 301; PRD 301	Advanced Production, Quality, and Manufacturing (Formerly Defense Acquisition Engineering, Manufacturing, and Quality Control)	DD-1408-0010
SAM 101	Basic Software Acquisition Management (Distance Learning)	DD-1408-0037
SAM 201	Intermediate Software Acquisition Management	DD-1408-0013
SAM 301	Advanced Software Acquisition Management <sup>9</sup>	DD-1402-0004
SYS 201	Intermediate Systems Planning, Research, Development and Engineering	DD-1402-0011
SYS 301	Advanced Systems Planning, Research, Development and Engineering	DD-1408-0016
TST 202	Intermediate Test and Evaluation	DD-1408-0022

**CURRENT DAU COURSES AND ACE RECOMMENDATIONS (cont.)**

<b>Effective Dates</b>	<b>College Credit Hours for DAU Courses</b>	<b>Specialty Area</b>
5/99–Present	3 semester hours graduate category	Contract Management and International Management
9/99–Present	2 semester hours, lower division baccalaureate/associate category	Acquisition Management; <b>or</b> Business Management
10/95–Present	3 semester hours, upper division baccalaureate category	Acquisition of Information Systems as an elective in a Management Information Systems Program
10/95–Present	3 semester hours graduate category	Management of Information Systems Acquisition as an elective in a Manage- ment Information Systems Program
3/99–Present	3 semester hours, upper division baccalaureate category	Procurement; <b>or</b> Logistics Management
1/93–Present	3 semester hours, lower division baccalaureate/associate category	Supply Management
8/96–Present	3 semester hours, upper division baccalaureate category	Channel Management and Logistics
3/95–Present	9 semester hours graduate category	3 in Financial Management; 3 in Operations Management; and 3 in Technical Management
8/94–Present	3 semester hours graduate category	Program Management
6/96–Present	1 semester hour graduate category	Program Management
4/98–Present	2 semester hours, lower division baccalaureate/associate category	Procurement
10/94–Present	3 semester hours, upper division baccalaureate category	Production and Operations Management; <b>or</b> Procurement (Supply) Management
10/93–Present	3 semester hours graduate category	Business Administration; <b>or</b> Technical Management
12/98–Present	2 semester hours, lower division baccalaureate/associate category	Software Systems Procurement Management
6/96–Present	3 semester hours, upper division baccalaureate category	Acquisition Management
11/95–Present	3 semester hours, upper division baccalaureate category	Management Information Systems
10/94–Present	3 semester hours, upper division baccalaureate category	Systems Engineering
6/96–Present	3 semester hours graduate category	Technical Management
8/96–Present	3 semester hours, upper division baccalaureate category	Data Analysis and Modeling

**COURSES STILL VALID FOR CREDIT BUT NO LONGER OFFERED**

<b>Course</b>	<b>Course Title</b>	<b>ACE Identifier</b>
ACQ 101	Fundamentals of Systems Acquisition Management	DD-1408-0012
ACQ 101	Fundamentals of Systems Acquisition Management	DD-1408-0030 Version I
ACQ 201; PMT 201; DSMC-37	Intermediate Systems Acquisition (Acquisition Basics)	DD-1408-0011
BFM 102	Contract Performance Management Fundamentals	DD-1408-0014
BFM 203	Intermediate Contract Performance Management	DD-1408-0015
CON 101	Contracting Fundamentals by Correspondence	AR-0326-0054 Version II
CON 101	Contracting Fundamentals (Management of Defense Acquisition Contracts Basic)	AR-0326-0053 Version II
CON 102	Operational Level Contracting Fundamentals	DD-1405-0003
CON 103	Facilities Contracting Fundamentals	DD-1402-0009
CON 105	Operational Level Contract Pricing	DD-1405-0001
CON 106	Facilities Contracts Pricing	DD-1402-0008
CON 211	Intermediate Contracting	AR-0326-0057
CON 211; 8D-F12	Intermediate Pre-Award Contracting (Management of Defense Acquisition Contracts Advanced) (Management of Acquisition Contracts Advanced)	AR-0326-0010
CON 221	Intermediate Contract Administration	DD-1405-0005
CON 223	Intermediate Facilities Contracting	DD-1402-0007
CON 231	Intermediate Contract Pricing	DD-1405-0006 Version I
CON 241	Automated Information Systems Contracting	DD-1402-0006
LOG 201	Intermediate Acquisition Logistics	AR-0326-0055 Version II

**COURSES STILL VALID FOR CREDIT BUT NO LONGER OFFERED**

<b>Effective Dates</b>	<b>College Credit Hours for DAU Courses</b>	<b>Specialty Area</b>
9/94–5/97	3 semester hours, lower division baccalaureate/associate category	Acquisition Management
6/97–1/99 <sup>10</sup>	3 semester hours, lower division baccalaureate/associate category	Acquisition Management
10/90–5/96	4 semester hours, upper division baccalaureate category	Systems Management
7/95–10/97 3/96–10/97	3 semester hours, upper division baccalaureate category (Both courses must be completed.)	Management
10/93–3/97	3 semester hours, upper division baccalaureate category	Logistics Management
10/93–3/97	3 semester hours, upper division baccalaureate category	Logistics Management
3/95–6/97	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
10/96–8/97	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
1/95–3/96	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
10/96–6/97	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
6/94–4/99	2 semester hours, upper division baccalaureate category <b>or</b> 1 semester hour, graduate category (Only one of the above can be granted.)	Contract Management
1/90–5/94	2 semester hours, upper division baccalaureate category <b>or</b> 1 semester hour, graduate category (Only one of the above can be granted.)	Acquisition Management Contract Management
6/96–9/97	2 semester hours, upper division baccalaureate category	Procurement/Supply Management
11/96–8/97	2 semester hours, upper division baccalaureate category	Procurement/Supply Management
4/95–1/99	3 semester hours, upper division baccalaureate category	Procurement/Supply Management
4/93–8/96	3 semester hours, upper division baccalaureate category	Management Information Systems
9/91–5/97	2 semester hours, upper division baccalaureate category <b>or</b> 1 semester hour graduate category	Procurement Advanced Logistics Management



**COURSES STILL VALID FOR CREDIT BUT NO LONGER OFFERED (cont.)**

<b>Course</b>	<b>Course Title</b>	<b>ACE Identifier</b>
LOG 202; ALMC-LR	Logistics Support Analysis (Defense Basic Logistics Support Analysis)	AR-0326-0056
PMT 301	Program Management	DD-1408-0007
PMT 341	Systems Acquisition for Contracting Personnel (Executive)	DD-1408-0009
PQM 103; ALM-34-0235	Defense Specification Management	AR-1408-0035 Version II
PRD 301	Defense Acquisition Engineering, Manufacturing, and Quality Control	DD-1408-0010
PUR 101; ALMC-B3	Purchasing Fundamentals (Small Purchase Funds) (Defense Small Purchase Basics)	AR-1408-0187
PUR 101	Simplified Acquisition Fundamentals	DD-0326-0008
PUR 201; ALMC-B4	Executive Small Purchase (Defense Small Purchase Advanced)	AR-1408-0188
PUR 201	Intermediate Simplified Acquisition Fundamentals	DD-1408-0031

<sup>1</sup>2000 ACE Guide reflects specialty area as Procurement and Logistics Management; however, correct specialty should be Acquisition Management (pending correction).

<sup>2</sup>ACE recommended credits apply to resident version only. Online version pending review.

<sup>3</sup>2000 ACE Guide erroneously states 3 semester hours; however, the correct number should be 2 semester hours (pending correction).

<sup>4</sup>2000 ACE Guide erroneously states 2 semester hours; however, the correct number should be 3 semester hours. Also, specialty area should be Contract Management rather than Procurement and Logistics Management as stated in the Guide.

<sup>5</sup>2000 ACE Guide shows title as Contract Pricing; however, current course name is Principles of Contract Pricing. Predecessor course names were Fundamentals of Contract Pricing and Contract Pricing (pending correction).



**COURSES STILL VALID FOR CREDIT BUT NO LONGER OFFERED (cont.)**

<b>Effective Dates</b>	<b>College Credit Hours for DAU Courses</b>	<b>Specialty Area</b>
1/90–1/96	2 semester hours, upper division baccalaureate category <b>or</b> 1 semester hour graduate category (Only one of the above can be granted.)	Materiel Acquisition Process and Support Systems
2/90–6/95	2 semester hours, upper division baccalaureate category  9 semester hours graduate category	Financial Planning and Analysis  3 in Leadership and Group Decision Process; 3 in Systems Management; and 3 in Survey of Program/Operations/Manufacturing Management
1/90–9/97	3 semester hours graduate category	Procurement Management
5/93–3/98	1 semester hour, lower division baccalaureate/associate category	Procurement
10/93–7/94	3 semester hours graduate category	Business Administration; <b>or</b> Technical Management
1/90–9/97	2 semester hours, upper division baccalaureate category	Basic Purchasing
10/97–9/98	3 semester hours, lower division baccalaureate/associate category	Basic Acquisition
9/90–11/97	2 semester hours, upper division baccalaureate category	Purchasing
10/97–9/98	3 semester hours, upper division baccalaureate category	Procurement

<sup>6</sup>2000 ACE Guide reflects old course number of CON 201 (pending correction).

<sup>7</sup>2000 ACE Guide shows old course name, Program Manager's Survival (pending correction).

<sup>8</sup>2000 ACE Guide shows course name as Intermediate Production and Quality Management Fundamentals (pending correction).

<sup>9</sup>2000 ACE Guide shows course name as Software Acquisition Management (pending correction).

<sup>10</sup>2000 ACE Guide shows end date of 10/98; however, Feb 1999 ACE evaluation documentation shows correct end date of 1/99 (pending correction).

## COLLEGE CREDIT THROUGH EXAMINATION

Employees who are required to have 24 semester credit hours in the business disciplines to qualify for the Acquisition Corps or for contracting positions or, if they had less than 10 years of acquisition experience as of October 1, 1991, may also be able to meet all or part of the credit hour requirement through successful completion of examinations administered by the Defense Activity for Non-Traditional Education Support (DANTES). Eligibility requirements and application procedures are described in the DAU Pamphlet, "Prepare for Advancement through Testing," available at civilian training offices or via the DAU Home Page at <http://www.dau.mil>.

Whenever semester credit hours are required for certification, DANTES examinations may be substituted.

DANTES sponsors the College Level Examination Program (CLEP) and DANTES Subject Standardized Tests (DSSTs) through the College Board and the Educational Testing Service (ETS). Seven tests are available, and a passing score on an examination qualifies for 3 semester credit hours toward the Acquisition Corps education standard.

Tests are administered to eligible personnel at military education offices that have DANTES Test Centers. A directory of military education offices is available on the DANTES World Wide Web Home Page (<http://voled.doded.mil/dantes>). The following table provides information on the tests and the credit hours that may be applied toward the Acquisition Corps education standards.

### COLLEGE LEVEL EXAMINATION PROGRAM (CLEP) DANTES SUBJECT STANDARDIZED TESTS (DSST)

Acquisition Education Requirement	DSST or CLEP Examination	SEM Credit Hours
Accounting	DSST 525 - Principles of Financial Accounting	3
Business Finance	DSST 524 - Principles of Finance	3
Economics	CLEP 036 - Principles of Macroeconomics	3
	CLEP 037 - Principles of Microeconomics	3
Law	DSST 534 - Business Law II	3
Marketing	CLEP 023 - Principles of Marketing	3
Organization and Management	DSST 530 - Personnel/Human Resources Management	3
	DSST 531 - Organization Behavior	3
Quantitative Methods	DSST 450 - Principles of Statistics	3